

NELSON INDUSTRIAL SERVICES Inc.

February 4, 2011

Greater Kansas City Chamber of Commerce
Attn: Panel of Judges

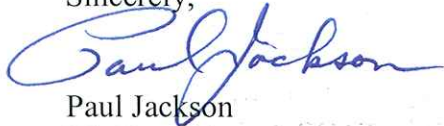
To Whom It May Concern:

Nelson Industrial Services, Inc. is a surface preparation contractor founded in 1991 and we have offices in Baltimore, Indianapolis, Oklahoma City, San Diego and Seattle and from these offices we work with waterproofing and concrete restoration contractors throughout the United States. Nelson Industrial Services, Inc. does not bid project as a prime contractor. We are always a subcontractor. Since we are always a subcontractor we have worked for good contractors, and we have worked for bad contractors.

Nelson Industrial Services, Inc. has worked as a subcontractor for C&M Restoration, Inc. of Kansas City since Bill Thomas founded the company in 1995. We have had a working relationship with Bill since 1988. C&M Restoration is one of the companies that we look forward to working for. They treat their subcontractors as partners on their projects. It is a real collaborative approach to doing business. Working with C&M Restoration you know that the job will be done right and that you will get paid in a timely fashion.

C&M Restoration delivers high quality work to facility owners and they treat their subcontractors as business partners. They follow best practices on their projects and they have a proven track record. I would like to give them my highest recommendation.

Sincerely,



Paul Jackson
Vice President